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SUMMARY REPORT



NATIONAL PERFORMING ARTS CONVENTION TAKING ACTION TOGETHER **DENVER 2008**

Taking Action Together was the theme of the June 2008 National Performing Arts Convention (NPAC). Thousands of members of the performing arts community came together for this historic meeting in Denver to lay the foundation for future multidisciplinary collaborations, cooperative efforts and effective advocacy. The work begun in Denver will ultimately help us mature as a performing arts sector and strengthen our ability to enrich communities throughout the United States and beyond.

Historically the fields of dance, music, opera, theater and others have been supported by service organizations that provide a range of valuable services. We are proud of the professional development we have offered in the areas of management, governance and artistry; of our strategic re-granting in support of new work, education and audience development; and of our efforts around research, technology, communications and more. The combined efforts of local arts organizations and their partner service organizations have resulted in exponential growth in the number and strength of producing and presenting organizations and their audiences.

But today's challenges require that we go beyond this discipline-specific structure if we are to realize larger goals that span several disciplines, or that are beyond the scope of any one service organization to manage alone. NPAC 2008 sought not only to identify challenges and opportunities for our sector, but to develop an action agenda to advance the entire performing arts community.

NPAC 2008 was, by any measure, a tremendous success. Thousands of participants gained new insights and skills, forged new connections and experienced a vast spectrum of performances. The 21st-Century Town Meeting that closed the Convention marked not an ending, but the beginning of a new chapter in multi-disciplinary collaboration. We look forward to continuing our work together.

Sincerely,

Ann Meier Baker President & CEO Chorus America

Marc A. Scorca President & CEO OPERA America



The design and printing of this report was made possible by a generous sponsorship from MetLife.



BACKGROUND

America's performing arts service organizations have successfully advanced the field through a variety of initiatives in recent decades. Annual conferences provide an important opportunity for leaders within each discipline to identify and address pressing issues, hone professional skills and network with colleagues. In 2004, several service organizations came together for a large-scale experiment, a first step in creating a multi-arts Convention. Each organization held its annual conference during the same week in Pittsburgh, with delegates invited to come together for one day of multi-disciplinary programming, as well as an opening session and party.

This experiment was greeted with enormous enthusiasm. In fact, delegates clamored for more opportunities to learn from and network with colleagues from other disciplines. Leaders of the service organizations immediately began planning for a large-scale Convention in 2008 that would bring together the disciplines as never before.

PROGRAMMING

Programming for NPAC 2008 was created by a team of expert staff from the service organizations, led by arts learning consultant **Eric Booth**. Each member of the team brought forward issues and expertise from his or her own discipline, working with colleagues to discover common issues and identify ways they could be addressed. Several themes emerged: **education, creativity and sustainability, artist training, audience development and diversification, leadership development** and **the impact of new technology.** Some 50 sessions within these themes were treated in an array of formats, from bite-size breakouts to extended workshops.

General Sessions brought all delegates together to hear from some of today's leading thinkers from within and outside the arts community. Playwright **Anna Deavere Smith** opened NPAC 2008 with a dramatic statement on the power of the arts to build community; the opening session also featured **Dana Gioia**, Chairman of the National Endowment for the Arts; **Bill Rauch**, Artistic Director, Oregon Shakespeare Festival; and Denver Mayor **John W. Hickenlooper**. Best-selling author **Jim Collins** discussed his groundbreaking theory on what makes the difference between a "good" organization and a "great" one, how to achieve superior performance in the social sector, and why business thinking is not the answer. In a conversation moderated by **Marin Alsop, José Antonio Abreu**, founder of *El Sistema*, shared the story of the Venezuelan music miracle that has changed a country's perception of classical music and created a national program of music education and performance for the underprivileged; and **Germaine Acogny**, award-winning dancer and choreographer and the founder of an international center for traditional and contemporary African dances in Senegal, offered another striking example of how arts can bring people together.

NPAC engaged **National Arts Strategies** to lead a unique executive education program for performing arts professionals immediately preceding NPAC. Three full-day sessions inspired by the NPAC theme "Taking Action Together" were led by world-renowned faculty experts and teachers. Each session focused on a key challenge to achieving an organizational mission in today's richly connected communities: selecting the most effective partners; negotiating successfully for immediate and long-term goals; and creating sustained relationships with local and national corporations.

PLACING ARTISTRY AT THE CENTER

NPAC 2008 did not only talk about the performing arts; it offered numerous opportunities to celebrate and actively participate in them. NPAC presented numerous performances over four days in stages in and around the Convention Center. In addition, Colorado performing arts organizations offered an array of performances in venues throughout the area; many of them adjusted their season calendars in order to be a part of the historic gathering. The Convention also offered extended art-making sessions, inviting all delegates to work with master artists to refine skills within their own discipline — or to explore new territory. These sessions included everything from hip-hop to opera, from playwriting to traditional African dance.



PERFORMANCES AT NPAC 2008 WERE GIVEN BY:

African Drummers Aspen Santa Fe Ballet Battleworks Brian Brooks Moving Company Buntport Theatre Central City Opera Champa Cleo Parker Robinson Dance CMDance Colorado Ballet Colorado Chamber Players Colorado Children's Chorale Colorado Conservatory for the Jazz Arts Colorado Symphony Orchestra & Chorus Colorado Youth Pipe Band David Taylor Dance Theatre The Denver Brass

Denver Concert Band Denver Gay Men's Chorus Denver March Pow*Wow Denver Municipal Band Swing Ensemble Denver Women's Chorus **Empire Lyric Players** Fiesta Colorado **Frequent Flyers** Friends of Chamber Music (CO) Grupo Folklorico "Esplendor Azteca" Kantorei Kim Robards Dance Kota Yamazaki Fluid Hug-Hug Lemon Sponge Cake Contemporary Ballet Mariachi Sol De Mi Tierra Metropolitan Jazz Orchestra

Moraporvida Mudra Dance Opera Colorado PARADIGM PHAMALy The Playground **Rocky Mountain Ringers** Ronald K. Brown/Evidence Dance Co. Rosanna Gamson/World Wide Shaolin Hung Mer Speaking of Dance Speer The Spirituals Project St. Martin's Chamber Choir Tango Colorado 3rd Law Dance/Theatre





ARTSTOWN 2008

A presentation at NPAC entitled ArtsTown 2028 envisioned how communities might value and invest in the arts over the next 20 years. Attendees considered how they could work together to contribute to a strategic vision for the performing arts, to leverage the people and resources from multiple service organizations and to demonstrate the value of the performing arts.

Using ArtsTown 2028 as inspiration, the NPAC exhibition hall was designed to reflect a healthy community where the arts and the art of doing business are intrinsically linked. In addition to nearly 200 exhibitors, there were performances, the main NPAC registration desk, a Town Hall advocacy center, opportunities to meet one-on-one with experts at the smART bar, a public library and bookstore, the Cyber Café, the Prague Quadrennial Exhibit, message boards, convenient lunch options, free coffee and indoor parks.

USE OF NEW MEDIA

NPAC harnessed the power of the Web to generate interest in attendance and to extend the conversation beyond Denver. Prior to the Convention, a blog hosted by ArtsJournal.com featured a number of celebrity bloggers, each of whom mused on a topic that would be discussed in-depth at NPAC:

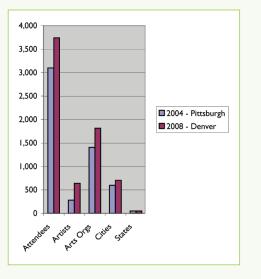
Jaime Green (http://fishunderwater.blogspot.com/) Nico Muhly (http://nicomuhly.com/) Kristin Sloan (http://www.thewinger.com/words/) Jason Grote (http://jasongrote.blogspot.com/) Jeffrey Kahane (http://www.laco.org/artists/1/) Eva Yaa Asantewaa (http://infinitebody.blogspot.com/) Greg Sandow (http://www.artsjournal.com/sandow/) Hilary Hahn (http://www.hilaryhahn.com/journal.shtml) Tim Mangan, Paul Hodgins, Richard Chang (http://artsblog.freedomblogging.com/) Andrew Taylor (http://www.artsjournal.com/artfulmanager/)

During NPAC, a diverse group of attendees blogged about their own experience at NPAC. These bloggers ranged from the executive director of a dance company to a conservatory student, and represented a wide variety of performing arts and professional specialties. During NPAC, blog readership was over 12,000; postings continue to be available at www.performingartsconvention.org.



ATTENDANCE

A total of 3,739 members of the performing arts community, representing 1,813 organizations, attended the 2008 National Performing Arts Convention, traveling from all 50 states and several countries. This represents an overall increase in attendance of 21% over the 2004 meeting, as well as a 29% increase in the number of arts organizations represented. NPAC 2008 committed significant resources to ensure robust artist participation; artists from each discipline were encouraged to apply to the appropriate service organization for financial assistance with registration, transportation and accommodations. In addition, complimentary registration was offered to local artists. As a result of these efforts, 641 individual artists attended NPAC 2008.



Summary of Income for 2008 National Performing Arts Convention:		
Registration:	821,645.47	
Exhibitors:	123,786.00	
Sponsors:	241,400.00	
Denver Support:	1,039,504.92	
National Support:	740,000.00	
In-Kind Support:	366,410.00	
Interest Income:	<u> 8,398.2 </u> 3,35 , 44.60	

Post-Convention Action:	270,000.0
Other Contingency for Resolution of NPAC 2008:	50,000.0
Task Forces, Leadership, Consultants and Expenses:	200,000.0
Production of Met Life White Paper:	20,000.0
Evaluation/I-Doc:	100,000.00
Sessions & Speakers:	383,467.7
AmericaSpeaks :	185,043.5
In-Depth Session Speaker Fees & Expenses:	95,599.5
General & Closing Session Speaker Fees & Expenses:	56,637.3
Pre-Convention Program:	46,187.3
Event Production:	1,881,629.9
Program Book, Supplies & Misc.	125,888.8
Facilities/Catering & Décor	362,107.1
Production and Equipment	397,234.4
NSO Staff Travel & Event Staffing:	96,837.4
NSO Staff & Overhead:	899,562.0
Planning Phase:	696,441.1
Administrative Expenses:	13,402.5
Support for Artist Attendance:	29,441.0
PR/Marketing & Design:	82,288.2
Planning Meetings Travel & Expenses:	37,554.3
	533,755.0

AN ACTION AGENDA FOR THE 21ST CENTURY

In an effort to model community deliberation and action, NPAC engaged AmericaSpeaks to lead the performing arts community through a series of caucus sessions designed to identify the sector's collective strengths/weaknesses and develop an action agenda. Discussions at caucus sessions were led by over 200 members of the performing arts community, each of whom gained valuable facilitation training as part of the process.

AmericaSpeaks, an organization based in Washington, D.C., specializes in large scale "town meetings" — it has led thousands of individuals in building consensus around such topics as the redevelopment of the World Trade Center site, the rebuilding of post-Katrina New Orleans, statewide health care reform in California and the national childhood obesity epidemic.

On the final day of the Convention, all delegates gathered for a "21st-Century Town Meeting." By that point, the America-Speaks process had identified three key challenges/opportunities, as well as a variety of strategies for approaching them. Using hand-held electronic voting devices, the community voted on — and committed to — strategies to advance the field at a *national level* (led by national service organizations), on a *local level* (led by the performing arts community within a particular region) and on an *individual/organizational level*. The top choices in each category are listed below. Full results of the voting are posted at www.performingartsconvention.org.

The Challenge/Opportunity: The increasing diversity of our communities creates an opportunity to engage a variety of ages, races, identities and cultures in our audiences and organizations.

National Strategies:

- Charge national service organizations to create dialogue at convenings, create training programs, promote diverse art and artists and partner with grassroots organizations that are already connected to diverse communities 43%
- Diversify boards, management and staff in all national arts organizations 26%
- Create a media campaign with artists from diverse communities, including celebrities, to provide exposure to diverse art 15%

Local Strategies:

- Open an honest dialogue across community groups and sectors to share priorities and identify barriers to participation 31%
- Partner within the arts, as well as with community organizations, to build relationships 23%
- Expand beyond traditional venues to establish new points of access 17%

Organizational/Individual Strategies:

- Discover arts in your community offered by cultures other than your own and establish peer relationships 37%
- Set long-term goal and plan to have staff, board, programming and audiences reflect the demographics of your community 32%
- Program more diverse artists and content 15%

The Challenge/Opportunity: The potential of arts education and lifelong learning in the arts is under-realized.

National Strategies:

- Devise an advocacy campaign to promote the inclusion of performing arts in core curricula 36%
- Enlist artists as full partners in all aspects of arts education through training and creating an AmeriCorps/WPA-type program 22%
- Lobby for education reform, including rescinding No Child Left Behind 20%

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Local Strategies:

- Mobilize and collaborate with K-12 and higher education institutions to strengthen arts education and arts participation as core curriculum 23%
- Strengthen relationships with school boards and policymakers through lobbying, electing arts-friendly officials and involvement in local politics - 17%
- Integrate arts teaching in educators' professional development and integrate teaching programs in artist organizations 16%

Organizational/Individual Strategies:

- Lead lifelong education programs that actively involve people in multigenerational groups; make the arts part of a lifelong wellness plan 23%
- Directly engage teachers to integrate the arts into their teaching and create professional development programs to address their needs 19%
- Commit your entire organization to arts education in mission, budget, programs and collaborations 13%

The Challenge/Opportunity: Our communities do not sufficiently perceive the value, benefits and relevance of the arts, which makes advocacy and building public support for the arts a challenge at every level.

National Strategies:

- Organize a national media campaign with celebrity spokespersons, catchy slogans (e.g., "Got Milk"), unified message and compelling stories 27%
- Create a Department of Culture/Cabinet-level position which is responsible for implementing a national arts policy 23%
- Lobby elected political officials for pro-arts policy and funding; demand arts policy platform from candidates 14%

Local Strategies:

- Create an arts coalition to get involved in local decision-making, take leadership positions and strengthen relationships with elected officials 21%
- Forge partnerships with other sectors to identify how the arts can serve community needs 21%
- Foster cross-disciplinary conversations to share data and best practices, develop common goals and create joint activities/ performances - 14%

Organizational/Individual Strategies:

- Build relationships with non-arts groups, including governments, corporations, community development organizations, etc. 26%
- Create opportunities for active participation in the arts for all ages (including interactive Web sites, open rehearsals, etc.) 24%
- Expand relationships across the community to find and develop new leaders (e.g., through board development) and local champions for the arts 12%





EVALUATION

A post-Convention survey was conducted using a Web-based assessment tool. The survey, completed by approximately onethird of attendees, revealed a high level of satisfaction overall. An overwhelming majority of respondents agreed or strongly agreed with the following statements:

- I made new connections with colleagues and peers from my art form.
- I made new connections with colleagues and peers from other art forms.
- I was exposed to new ideas and thinking that will influence my future work.
- I learned new skills and strategies that I intend to utilize on my own.
- The Convention recognized the contribution of artists to the field.
- NPAC made progress in strengthening the performing arts community.
- The 21st-Century Town Meeting/AmericaSpeaks process established priorities for the performing arts community.
- I am committed to taking action to further the strategies we established as a community.

While the opportunity to meet with colleagues from the same discipline was cited as a high motivator for attendance, nearly all respondents also said the opportunity to address "big picture" issues across the nonprofit performing arts field influenced their decision to attend. Respondents indicated that they valued most sessions, events and other features of NPAC; among the highest-rated were the In-Depth Workshops, Breakout Sessions and the General Session led by Jim Collins.



IDOC: INTERVIEW, DOCUMENT, OBSERVE AND EXAMINE

A cross-disciplinary team of independent scholars was engaged to document the learning at NPAC, building on a research methodology that was created and tested in Pittsburgh in 2004. IDOC 2008 is a comprehensive research initiative to examine the capacity of the nonprofit performing arts sector to identify and advance collective goals. In combination with the data gathered by the post-Convention survey, the IDOC findings will inform the sector's continued efforts to "take action together." The full report will be available in November 2008.

The information below represents a preliminary look at what is emerging from the IDOC team's observations in Denver and from an initial set of interviews with performing arts leaders. The team is just beginning to analyze the pre- and post-Convention survey data — insights from those surveys are not included here.

• Observations in Denver

The 13-person on-site team was able to cover almost all of the sessions open to them, and they were able to capture a diverse array of interactions and conversations through an in-depth field observation process. They observed and listened to participants in both formal and informal settings, and across the range of NPAC and discipline-specific programming, from sessions at 8:00 a.m. to late-night events. Each day the team debriefed to discuss what they were hearing and learning, and to begin to draw out the main themes across their diverse observations. Every night, and at any opportunity, they wrote up extensive field notes.

Catalyst Interviews

IDOC team members are in the process of conducting in-depth interviews with performing arts leaders who are pushing the limits of what is and is not possible — people whom they call "catalysts." The sampling of catalysts includes leaders from the range of performing arts disciplines and cities large and small across the U.S.

• Preliminary Findings

As expected, the Convention was filled with both high points and tense moments. Some participants loved the AmericaSpeaks process; others voiced their dissatisfaction. The sheer number of people attending the AmericaSpeaks caucus sessions and Saturday Town Meeting was surprising, and suggests that participants were indeed engaged with the idea of setting an agenda for the field. How NPAC might advance the priorities identified for collective action — e.g., a national media campaign — and how participants will perceive and act upon the priorities post-Convention requires further investigation and discussion.

These questions will be addressed in more depth in the final report. Included below are highlights that have emerged from the team's debrief sessions and a first set of catalyst interviews:

I. Several key challenges to collective action were immediately apparent:

• A lack of common vocabulary

Participants generally lacked a common vocabulary for discussing issues, values and priorities. While this was in some ways a benefit — people could interpret what was being said or emerging in the AmericaSpeaks process in different ways to suit their needs — in many cases the lack of shared vocabulary resulted in people talking past each other and prevented delegates from working through the details of what was being argued for and against.

• A lack of shared knowledge of field resources

Many delegates also seemed to lack knowledge of the field's extant resources (research, money, advocacy, etc.) and how existing legislation and institutions impacted the performing arts (e.g., *No Child Left Behind*). As a result, considerable energy was spent deliberating ideas and evaluating options that would not even have been on the table if participants were knowledgeable of the relevant policies and resources.

• A lack of a cohesive agenda at the regional/local level

The call for collective action at the regional/local and organizational level focused attention on the importance of coordinated agenda-setting and support at the regional level. Meso-level systems for organizing resources and efforts are needed to help direct and leverage what could be idiosyncratic "individual" activities into collective action.

2. Delegates were wrestling with differences in assumptions.

Delegates actively debated and wrestled with some of the assumptions related to the field's collective action effort. For example, team members observed people asking:

- Where should the boundaries of the field be defined? Who should be at the Convention? Who should be included in the performing arts field? What are we missing by not having some people at the Convention? Who are potential partners in our advocacy efforts beyond attendees in Denver?
- What is the role of the arts in our communities? Do we need to convince communities to value us, or do we need to understand how we can be of value to communities? What data do we need to understand the value we can offer? Who can conduct this research?
- How should action be taken at the national level? What is the role of NPAC going forward? Who should be responsible for taking action on the various priorities at the national level? Is a cabinet-level position for the arts a good or bad thing? Who created the vision, anyway? How can I be involved with organizing NPAC 2012?

3. Delegates were excited about ideas and issues that did not make it through the AmericaSpeaks process.

While the priorities emerging through the America*Speaks* process echoed those that have been talked about in the performing arts for decades, team members observed that delegates identified other issues as priorities for the field to address. These included: health care for artists, intellectual property rights, unions, technological change, innovative business models and marketing approaches, and knowledge-sharing across disciplines.

Observations also captured specific strategies for action that did not make it through the AmericaSpeaks process. For example, in relation to how the field might more effectively advocate its value, delegates pointed to research that suggested, "When engaging leadership in a conversation on the arts, start with kids and imagination, not the arts." Participants also noted that it might be useful to develop and implement strategies to "…start electing artists to penetrate civic government and break down the arts/politics barrier."

Next Steps

Going forward, analyses of the IDOC survey, observation and interview data will allow the team to examine how these and other themes differed across disciplines and sessions, provide more texture to the range of issues discussed and how they were discussed, and illuminate differences in how participants defined and talked about issues. In sum, the team will develop a more nuanced understanding of the challenges and opportunities facing the performing arts field as they continue to "take action together."





SERVICE ORGANIZATIONS' RESPONSE TO THE AMERICASPEAKS TOWN MEETING OUTCOMES

In reviewing the outcome of the AmericaSpeaks Town Meeting, service organization leaders felt that some of the proposals could be understood as clear reflections of the wishes of members, while other proposals may be indicative of deeper, more complicated aspirations. As a result, the Planning Committee is taking time to discuss the Town Meeting outcomes in order to fully understand the underlying issues/goals they may represent. Rather than be overly literal in interpreting/accepting the recommendations, committee members will study and interpret them to the best of their ability.

As detailed above, the AmericaSpeaks process identified three primary objectives:

- Value/Advocacy
- Education
- Diversity

Committee members noted that delegates were also passionately interested in two additional issues:

- Individual Artists: How do we encourage, support and engage with these vital members of our community?
- Technology: How does the arts community better harness technology, not only as a means to an end, but as an end in itself?

In the coming months, five separate task forces will be established, each one focusing on a single objective. Each will be chaired by a service organization staff member and a service organization President/CEO/ED, and will be populated by interested staff members from other national service organizations, as well as other individuals. Members of each task force will work to establish goals and strategies for advancing the goals of the primary objectives.

The task forces will make progress reports and solicit additional feedback from the larger group at extended Board meetings of the Performing Arts Alliance, an existing organization with regular meetings.

Strategies to address these five areas will be conceived at the multidisciplinary level, as detailed above. Activity will be executed at the disciplinary level, led by the individual national service organizations. The results of this activity will be measured and reported at the national, multidisciplinary level.

The five objectives listed above will guide plans for future cross-disciplinary activity, which may or may not include another large-scale Convention in 2012.



PARTICIPATING ORGANIZATIONS

NATIONAL CONVENERS

Chorus America Dance/USA League of American Orchestras OPERA America Theatre Communications Group

ADDITIONAL NATIONAL PARTNERS

Alternate Roots American Association of Community Theatre American Composers Forum American Music Center Americans for the Arts Association of Performing Arts Presenters Chamber Music America Conductors Guild Creative Capital Early Music America Folk Alliance Fractured Atlas Future of Music Coalition Grantmakers in the Arts International Performing Arts for Youth International Society for the Performing Arts

Kaiser Permanente Educational Theater Program Literary Managers & Dramaturgs Meet The Composer Music Critics Association of North America National Assembly of State Arts Agencies National Association of Latino Arts and Culture National Guild of Community Schools of the Arts National Performance Network North American Performing Arts Managers and Agents University/Resident Theatre Association

LOCAL PLANNING LEADERS

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DENVER ARTS ORGANIZATIONS

Central City Opera House Association Colorado Ballet Colorado Symphony Orchestra Denver Center for the Performing Arts Newman Center for the Performing Arts University of Denver Opera Colorado

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Ann Meier Baker, President & CEO, Chorus America Marc A. Scorca, President & CEO, OPERA America

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Jesse Rosen, Executive Vice-President & Managing Director, League of America Orchestras, NPAC Content Committee Co-Chair

Andrea Snyder, Executive Director, Dance/USA, NPAC Participation Committee Chair

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National Performance Network

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- Jim Copenhaver, Senior Partner, JC Enterprises - Focused Learning, Board Chair, Arts for Colorado
- Diane Newcom, Executive Director, Colorado Children's Chorale
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- Deborah Horne, Director of Membership and New Music Services, American Music Center
- Robin L. Perry, Director of Communications, Chorus America

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- Jesse Rosen, Executive Vice President and Managing Director, League of American Orchestras, Co-Chair



Ann Meier Baker, President & CEO, Chorus America

Jim Copenhaver, Senior Partner, JC Enterprises - Focused Learning, Board Chair, Arts for Colorado

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MK Wegmann, President & CEO, National Performance Network Jenni Werner, National Conference Director,

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This report was designed by Katherine L. Ehle, October 2008.